

Recurring Revenue Management

Automate recurring billing, payments, and collections to significantly improve business performance. Apply billing and revenue recognition schedules by month, quarter, or yearly as well as customized time-periods, even mixed on the same contract.

- Flexible pricing for digital licenses and subscriptions
- Adjust billing contracts and revenue recognition schedules
- Automate contract renewals and activities
- Use billing rules to define templates for billing, revenue recognition, and allocation

Key business benefits

- Gain real-time visibility into revenue and projected revenue with forecasts and reports.
- Create predictable revenue flow and improve customer service by minimizing billing errors.
- Apply billing and revenue recognition schedules by month, quarter, or year, as well as by customized time periods.
- Mix time periods on contracts.

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Maximize Revenue Opportunities and Cash Flow, Improve Customer Service

By using Acumatica ERP contracts, you can bill customers recurrently and configure different combinations of terms and services to satisfy your needs and those of your customers. Contracts may include services that your company provides—such as subscription services, internet access, or support provided to customers during a specified period of time. Other contracts may contain service agreements to maintain and repair a product during the manufacturer warranty period or after it has expired. Acumatica supports both scenarios with flexible and automated billing options.

KEY FEATURES OF RECURRING REVENUE MANAGEMENT

- Automate billing. Automate recurring billing, payments, and collections to significantly improve business performance. Use templates to set up revenue billing rules for different products and services with automated revenue generation, recognition, and allocation.
- Manage complex products and pricing models. Take advantage of flexible
 pricing models that make it easy to accommodate software licenses, subscriptions,
 maintenance agreements, bundled items, SaaS, and complex discount
 arrangements.
- Change billing contracts. Modify, rewrite, and cancel billing contracts and revenue recognition schedules already in progress.

"Recurring revenue is the baseline of our business. It's the valuation of our business. It's very important to our industry...We searched for a provider that was built for the cloud and selected Acumatica True Cloud ERP. [We now] have instant access to information, helping to speed business and lets us focus on what we do best, which is to design, implement, execute security solution that provide peace of mind."

Renewals

Drive contract renewal revenue by automatically scheduling and managing renewal activities. Proactively plan renewal activities with automated views of completed renewals, renewals due, and past due renewals.

Billing Templates

Set up revenue billing rules for different products and services, including automated billing, revenue recognition, and allocation.

Automatic Revenue Recognition

Generate and consolidate revenue and revenue recognition schedules automatically. Book revenue in the correct accounting period and according to the proper rules set by your accounting procedures. The system also enables easy revenue recognition based on percentage complete by project or contract.

Built-in Visibility

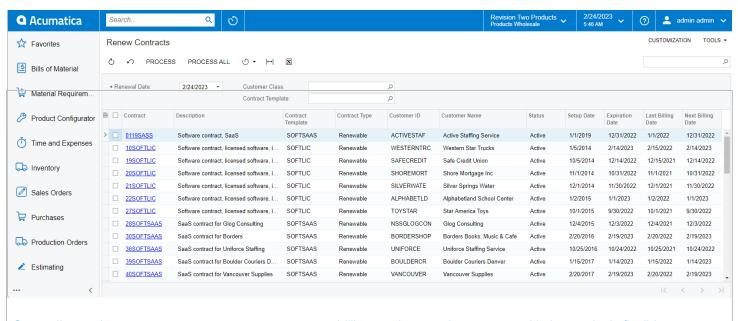
View and explore recurring billing data with self-service access to more than 25 standard reports. Customized reports are easy to configure.

Smart Credit Card Processing

Automate payment processing with a system that understands the complexities of credit card rules and gateway services. Use tokenized payment processing to reduce risk exposure and simplify PCI compliance validation.

Integration with the Full Acumatica Suite

Eliminate the need to enter data in multiple places. Easily convert prospects to customers or subscribers.



Streamline and automate customer contracts, contract billing, and renewal processes with Acumatica's flexible contract management and recurring revenue applications.



About Milestone Information Solutions

Milestone IS has been helping companies implement enterprise resource planning (ERP) systems to improve business processes and profitability for over 30 years. By combining our unique accounting expertise, dedication to customized support, and attention to detail, we are able to help businesses maximize their ERP systems and get the most out of their investments.

To learn more about how Milestone and Acumatica can streamline your business, visit www.milestoneis.com.